



第13届中国航展
AIRSHOW CHINA
2020.11.10-15 ZHUHAI-CHINA



第十三届

中國國際航空航天博覽會

The 13th China International Aviation & aerospace Exhibition

AIRSHOW
CHINA
2020.11.10-15
ZHUHAI-CHINA



引领亚洲最大的航空市场
LEADING TO THE LARGEST AEROSPACE
MARKET IN ASIA
www.airshow.com.cn



主办单位：

广东省人民政府
中国国际贸易促进委员会
中国人民解放军空军
中国民用航空局
中国航空工业集团有限公司
中国商用飞机有限责任公司
中国航天科技集团有限公司
中国航天科工集团有限公司
中国兵器工业集团有限公司
中国兵器装备集团有限公司
中国电子科技集团有限公司
中国航空发动机集团有限公司
中国电子信息产业集团有限公司

支持单位：

中央军委联合参谋部
中央军委装备发展部
中央军委国际军事合作办公室
中国人民解放军陆军
中国人民解放军海军
中国人民解放军火箭军
中国保利集团有限公司

执行单位：

珠海市人民政府

承办单位：

珠海航展有限公司

Sponsors：

Guangdong Provincial People's Government
China Council for the Promotion of International Trade
PLA Air Force
Civil Aviation Administration of China
Aviation Industry Corporation of China, Ltd.
Commercial Aircraft Corporation of China, Ltd.
China Aerospace Science & Technology Corporation
China Aerospace Science & Industry Corporation Limited
China North Industries Group Corporation Limited
China South Industries Group Co., Ltd.
China Electronics Technology Group Corporation
Aero Engine Corporation of China
China Electronics Corporation

Supporters：

Joint Staff Department, CMC
Equipment Development Department, CMC
Office for International Military Cooperation, CMC
PLA Army
PLA Navy
PLA Rocket Force
China Poly Group Corporation

Executive Organization：

Zhuhai Municipal People's Government

Organizer

Zhuhai Airshow Co., Ltd.



About Airshow China

China International Aviation & Aerospace Exhibition (Airshow China) is the only international aerospace trade show approved by the Chinese central government, with support from Chinese aerospace industries. Featuring the display of actual products, trade talks, technological exchange and flying display, the show takes place biennially in Zhuhai, Guangdong, China. Since 1996, Airshow China has successfully taken place for 12 sessions in a row.

Airshow China 2018 Figures

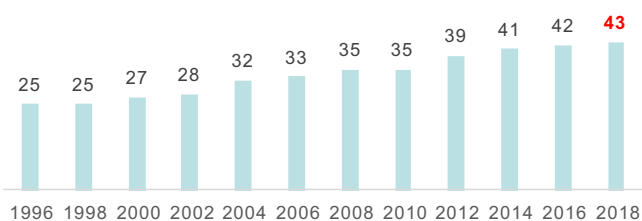


A Comprehensive Show with Specific Areas

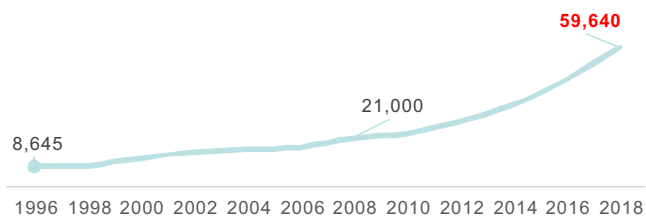


Airshow China History-Facts & Figures

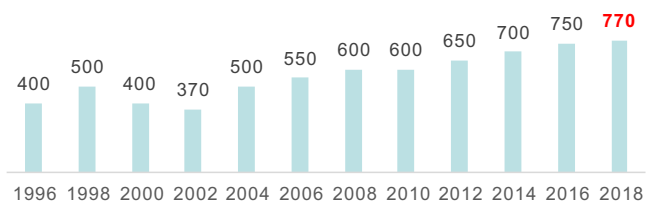
Number of Exhibiting Countries/Regions



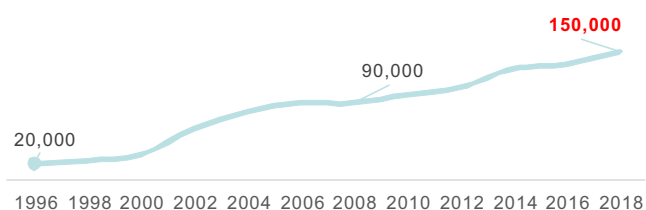
Net Indoor Space(㎡)



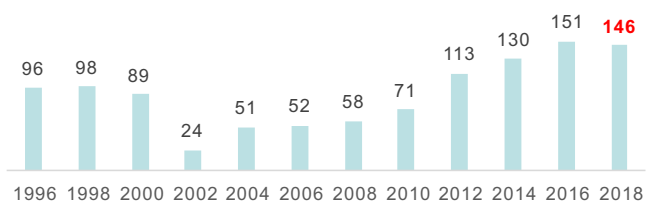
Number of Exhibitors



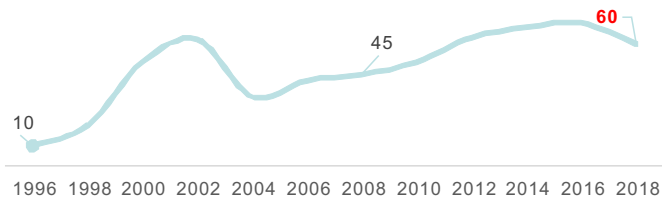
Number of Trade Visitors



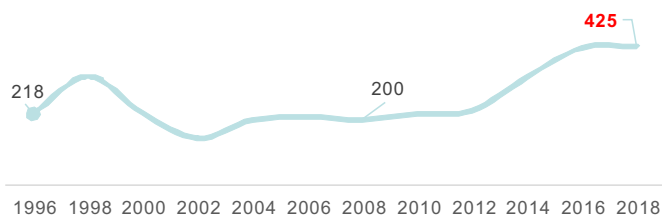
Number of Aircraft



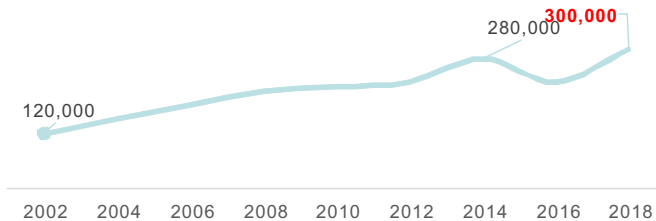
Number of Seminars & Conferences



Number of Media



Public Visitors



200 Official Delegations from over 50 Countries & Regions

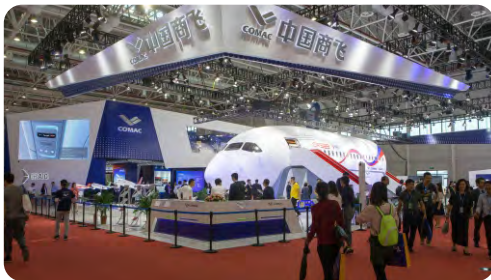
Australia
New Zealand
Singapore
Malaysia Myanmar
Thailand
India
Iran

USA
Canada
Mexico
France
UK
Spain
Germany
Italy

Russia
Netherlands
Belgium
Ukraine
Turkey
Israel
Czech
Saudi Arabia



Participation Options



Indoor Booth



Outdoor Space
&
Static Display



Chalets



Seminars,
Conferences
&
B2B Meetings



Flying Display



Ground Equipment
Maneuver
Demonstration

SEE YOU ON NOVEMBER 10-15, 2020!

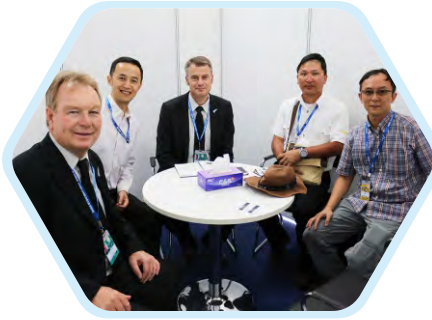
We look forward to seeing you at Airshow China 2020.
Registration opens now.

Airshow China 2020 B to B Meetings

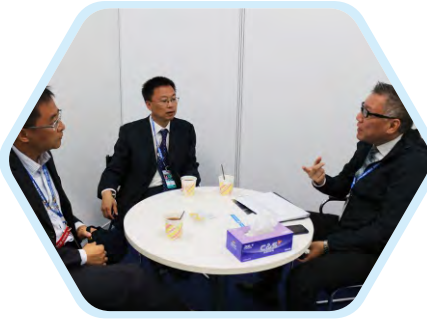
What is B to B meeting?

This program is open to both professional visitors and exhibitors of Airshow China.

As one of the organizer's value-added services, B to B meetings offers an effective, customer-tailored and private matchmaking platform for both vendors and buyers from aerospace industries at the show



Over 150 professional meetings



More than 100 aerospace companies participated from home and abroad



90%+ of customer satisfaction

Time: Nov.10-12,2020

Options:

A. Need a matchmaking: RMB 6,000 (including matchmaking service, small chat room (3mX3m or 2mX3m) rental with coffee, tea, juice, snacks).



B. Rent a conference room only (for 60 minutes in minimum, less than 60 minutes shall be charged as 60 minutes)

10-seat: RMB 1000/hour; 20-seat: RMB 2000/hour

Contact : Marketing Department - Ms. Marina Gu Email: airshowchinab2b@163.com

Tel: +86-756-3376304 Fax: +86-756-3376415



Zhuhai: An Ideal Destination for Trade Investment

Zhuhai is one of the four earliest special economic zones (SEZs) in China and an ideal destination for trade investment for its open location superiority. Situated at the southern part of the Pearl River Delta (PRD) in Guangdong Province, China, Zhuhai looks at Hong Kong across the sea, borders Macao to the south and sits 120 km southwest of Guangzhou. As a winner of the UN Habitat International Award for Best Practices to Improve the Living Environment, Zhuhai is blessed with an exceptional ecological environment and amicable climate. 110 financial institutions have settled in Zhuhai, including foreign banks such as HSBC, Morgan Stanley, the Bank of East Asia and Standard Chartered. The completion of Hong Kong-Zhuhai-Macao Bridge and the implementation of Guangdong-Hong Kong-Macao Greater Bay Area further boost the development of Zhuhai.



Aviation Industrial Park (AIP)

Centering Zhuhai Airport, AIP is a national hi-tech industrial base for aviation industry. With a planned area of 97 sq km, the park serves aircraft assembly, manufacturing of aircraft parts and components, aero and astronautic materials, avionics, numerical control centre, aero maintenance, repair and overhaul, aviation training, service and logistics. The AVIC general assembly line for Cirrus aircraft became operational in 2012. China International Aviation & Aerospace Exhibition ("Airshow China"), one of the largest air shows in the world, is held biennially in AIP.

Hengqin Free Trade Zone

Hengqin Free Trade Zone, established on April 23, 2015, covers an area of 106 square kilometers in the southern part of the city of Zhuhai. Hengqin Area enjoys simplified customs clearance and favorable tax rates.

Zhuhai General Aviation Airport

Zhuhai General Aviation Airport situated in Doumen district, west of Zhuhai, covers an area of 349697.60 square meters. It serves as Pearl River Delta's first professional general airport.

Hong Kong-Zhuhai-Macao Bridge

The 49.9 km long Hong Kong-Zhuhai-Macao Bridge, makes Zhuhai the only city that has direct road connection to both Hong Kong and Macao. It will form a comprehensive transportation system and highway networks between Guangdong province, Hong Kong and Macao.





Airshow China 中国 国际 航空 博览会



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2020

Registration Deadline: May 31, 2020

SPACE RESERVATION

Early Bird Rate: a 5% discount will be given to orders as of Dec. 31, 2019 upon full payment. Published rate commences on Jan. 1, 2020. All prices are quoted in Chinese currency; payment in USD is subject to the current official exchange rate on the date of invoice.

Company			
Contact Person		Job Title	
Tel		Fax	
E-mail		Nationality	
Address			
Product & Service			

INDOOR SPACE

Package Booth	Price	QTY	Spec.	Amount
9 m ² / unit	RMB39,500	()		()
Location Surcharge -2 sides open	5%			()
Raw Space (Min. 30 m ²)	RMB3,900 / m ²	() = ()X ()		()
Location Surcharge (Applicable for orders of less than 100 m ²)				
-3 sides open	7.5%			()
-island booth	10%			()
Double-Story Surcharge (Applicable for orders of 100 m ² or above.)	RMB1,950 / m ²	() = ()X ()		()

OUTDOOR SPACE

Raw Space (Min. 30 m ²)	RMB1,950 / m ²	() = ()X ()	()
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CHALET (Two-story Module)

1 Unit (150 m ²)	RMB350,000	()	()
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STATIC DISPLAY

Below 10 T	RMB23,000	()	()
10.1 T - 25 T	RMB25,000	()	()
25.1 T - 40 T	RMB33,000	()	()
40.1 T - 60 T	RMB46,800	()	()
60.1 T & above	RMB58,800	()	()

Mock-ups to be invoiced on the weight category to which the corresponding aircraft belong

Total=RMB _____

Signature: _____

Date: _____



珠海航展有限公司
ZHUHAI AIRSHOW CO., LTD.

Official Organizer: Zhuhai Airshow Co., Ltd.
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Tel: +86 756 3376304/3375291/3369289
Fax: +86 756 3376415 Email:zhuhai@airshow.com.cn
www.airshow.com.cn

GENERAL RULES AND PROCEDURES

1. Who can exhibit?

Only companies whose products or services correspond exactly to the theme of the show and to the permitted categories of products of the show (see WHAT CAN BE EXHIBITED) will be admitted as exhibitors.

2. What can be exhibited?

Exhibitors may exhibit, in the halls or on the outdoor static area the following categories of products or services:

(1) Aircraft (fixed wing); (2) Helicopter; (3) UAV (Unmanned Aerial Vehicle); (4) Aerospace Launch Vehicle; (5) Engine Manufacturing/Repair/Component; (6) Airborne Communication/Avionics/Radar; (7) Airframe Structure/Peripherals; (8) Aircraft MRO/Test Equipment/Machinery/Tooling; (9) Air Traffic Control/Equipment; (10) Airport/Ground Support Equipment; (11) Missile/Ammunition; (12) Satellite/Aerospace Application System; (13) Metal/Non-metal Material; (14) Training/Simulator; (15) Aircraft Painting/Interior; (16) Association/Exhibition Organizer; (17) Other products, services and activities pertaining to the above categories

Note: Sales at the stand/space/chalet are strictly prohibited during the exhibition. To those who break the rule, the organizer has the right to abolish their participation, confiscate their exhibitor's badges and products on sale, blacklist them and will not accept them to attend the next show.

3. Show Schedule

Trade Days: Nov.10-12, 2020 Public Days: Nov.13-15, 2020

4. Booth/Chalet/ Aircraft Static Display Description

- (1) A package booth (3mx3m per unit) comprises walling, floor covering, basic lighting, 1 fascia name, 1 information desk, 5 chairs, 1 round table, 1 socket and 1 waste-paper basket. Any alteration or adjustment to the package booth structure is not allowed without prior written agreement from the organizer. Maximum order is 2 package booths.
- (2) The minimum order for a raw space booth is 30 sqm.
- (3) Each standard chalet is supplied with water and electricity. Internal and external decoration, furniture, partitions, fixtures, cleaning, floor covering and catering are to be arranged by the exhibitor.
- (4) Aircraft static display fees do not include landing and other charges levied separately by related authorities and service providers. Positioning of the aircraft is subject to determination by the organizer and railing of the aircraft is to be provided by the organizer.

5. Space Allocation & Transfer of Rights

- (1) Upon receipt of an order form, the organizer will send the related exhibitor a detailed floor plan indicating the location of his stand/chalet. The organizer will make every effort to allocate stands, chalets and static display space at requested locations. But in case of duplicate requests or in situations where the best interest of the show needs to be maintained, the organizer has the final and full discretion in stand/chalet allocation and relocation.
- (2) Sub-letting of the stand/space/chalet or any part thereof is not allowed without prior written agreement from the organizer. **Exhibitor's badges, visitor badges, car passes are not allowed to be transferred to the third party. In case of violation, exhibitors will be blacklisted and will not be accepted to attend the next show.**

6. Payment

- (1) All prices are quoted in Chinese currency. Payment can only be made in RMB or US dollars.
- (2) Exhibitors can choose to make full payment or pay in two installments for the reserved space. The organizer will send the exhibitor an invoice within a week on receipt of the space reservation form. For those who prefer paying in two installments, the second half payment invoice will be issued in the last week of March 2020. For any orders later than April 1, 2020, exhibitors have to make full payment for the reservation.
- (3) 5% early bird discount will be given to orders as of December 31, 2019 upon full payment. Payment in US dollars shall apply the current official exchange rate on the date of invoice. Exhibitors shall make the payment within 40 days upon receipt of the invoice. Otherwise, this invoice will be invalid and the organizer will issue a new invoice according to the new exchange rate.
- (4) 10% surcharge will be levied for payment later than August 1, 2020.
- (5) 50% cancellation charge is levied on all signed order forms; 100% cancellation charge is levied for any withdrawals from May 31, 2020, and no refund is given for any cancellations from this date. In case of cancellation, the space concerned will then be placed at the full disposal of the organizer.

7. Force Majeure

In case of force majeure, the date, location, duration and time of the show will be modified without giving rise to any claim for indemnity.

All information contained in this booklet is correct at the time of printing and is subject to changes. For the most up-to-date information, please consult the show organizer or refer to the yet-to-come information packages of the organizer.